

Houston *Burlyline*

NAPM - Houston, Inc.

NAPM - Houston, Inc. Monthly Publication

May 2009

UPCOMING EVENTS

May

3rd - 6th ISM International Supply Management Conference – Charlotte, NC

12th NAPM-Houston Dinner Meeting

16th NAPM-Houston Career Services Seminar - "The New Job Search In Tough Times"

21st NAPM-Houston Golf Tournament

June

9th NAPM-Houston Dinner Meeting

Check out the details for all events

www.napmhou.org

May 12th General Meeting
"The Houston Economy By The Numbers"

Speaker – John Stansfield,
Economist

When:

5:00 pm – Pre Meeting

6:00 pm - Dinner

7:00 pm – Program

8:30 pm – Adjourn

Please RVSP for dinner meeting by Thursday, May 7th at 5pm at napmhou@earthlink.net

PRESIDENT'S MESSAGE



May is the month for our annual fund raising golf tournament. This year it will be on May 21, 2009 at the Cypresswood Golf Club. If you have never volunteered for NAPM-Houston, this is an excellent opportunity to network with suppliers and other members of the profession. Proceeds from this event help us provide low cost educational opportunities such as The New Job Search being offered at no expense to our membership on May 16, 2009.

May 31 also marks the end of the 2008/2009 program year and the end of my tenure as President of NAPM-Houston. If you will recall, my primary objective this year was to provide more training and networking opportunities for the entire organization. Due to the dedication and hard work of the Board and Committee members, more than 80 hours of educational and networking events have been made available to the membership.

Even with the challenges presented by hurricane Ike, the Board remained focused and delivered over 66 hours of training with:

- Two Satellite Seminars
- Four Live Seminars
- C.P.M. Review
- CPSM Review
- Business Luncheon
- Student Roundtable
- Three Site Tours

Another 13 hours of training was offered in relation to the monthly Pre-Meetings and Dinner Meetings. We also offered numerous networking opportunities for those who wished to participate in the fund raising projects hosted by NAPM-Houston.

I would personally like to thank all the volunteers and sponsors who have worked so hard to deliver these opportunities to all of us. Without your continued support, this organization could not succeed.

On a more personal level, I would like to thank all of the 2008/2009 Board Members. You stayed the course and delivered. Thank you for the support and thank you for allowing me to be successful as the 88th President of NAPM-Houston.

Gail Fuselier, President, mfuseli@citgo.com

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May 12th General Meeting

“The Houston Economy By The Numbers”

John Stansfield, Economist

By Matt Meyer

Mr. Stansfield will present an overview of how the Harris economy and the economies of various Texas counties have evolved since 1964. The primary interest is on employment and the numbers of business establishments. When these data are examined as a historical record, we can see which industries have shown long term employment growth, stagnated, or declined in employment. Of particular concern we can see which industries have, or have not created well paying jobs.

Considering the current state of the economy, there is considerable interest to know how long an economic down turn can last. Using available data we can see how long it has taken in the past for certain sectors of the local economy to recover to a level that existed when a major recession began.

Finally, we can see how Harris County compares to other counties such as Dallas and Tarrant.



John Stansfield has a diverse background that includes engineering, regulatory affairs, financial services, aerospace, manufacturing, pipelines and risk management. He has over 30 years of experience, having worked in Florida, Georgia, California, Arizona, Pennsylvania, New Mexico, Oklahoma, Connecticut, New York, Texas, Tennessee, North and South Carolina, Kentucky, Ohio and Iowa.

Mr. Stansfield has two degrees from Florida State University and a master's degree from Georgia Institute of Technology. He has been a member of APICS with CPIM and

CIRM certifications and is currently a member of the American Society for Quality, The Houston Economics Club, The Texas Economic and Demographic Association and Rotary International.

Pre-Meeting: **New Member Orientation and Did You Know?**

Location: **Sheraton Houston Brookhollow Hotel**
3000 North Loop West, Houston, Texas 77092

Cost: **\$27** with Reservation, **\$30** at the door without reservation

When: **5:00 pm – Pre-Meeting – “New Member Orientation”**
6:00 pm – Dinner
7:00 pm – Program - Keynote Speaker
8:30 pm – Adjourn

Please RVSP for dinner meeting by Thursday, May 7th at 5pm at
napmhou@earthlink.net

2009 - 2010 NAPM - Houston Annual Election Results

By: Laurie Oberhoff - Immediate Past President

NAPM Houston Annual election came to a close during the April 14, 2009 General Meeting.

Congratulations to the following 2009-2010 officers who begin their terms on June 1, 2009.

Vice President: **Jo Ann Prazak, C.P.M.** - Swift Energy Operating, LLC.

Local Director: **Sarah K. Ansley, C.P.M.** - National Oil Well Varco

Daniel O. Coleman, C.P.M. -
Consultant

For information about these recipients, visit <http://www.napmhouston.org/2009vote.htm>

All NAPM Houston Regular Members in good standing and Life Members shall have the right to vote in the local NAPM Houston Inc. annual election held each April.

2009 NAPM-Houston Golf Tournament Thursday, May 21, 2009

Cypresswood Golf Club

21602 Cypresswood Drive Spring, Texas 77373

BBQ Lunch - Contests - Awards - Door Prizes

Registration: 8:00 AM
Shot-Gun Start: 9:00 AM
BBQ Meal: 2:00 PM

Visit us at www.napmhou.org and just follow the link: GOLF TOURNAMENT & TRADE EXPO where you will find the Players and Sponsors Registration Forms

Come ready for the May 12th Dinner Meeting:

- To buy sets of 3 Raffle Tickets for \$5.00
- Register Players \$125.00 per Player or \$450 per Team
- Register as a Sponsor
- You can also donate golf balls and/or any other gifts that we can include in the Raffle



Pre-Meeting May 12, 2009 New Member Orientation and Did You Know?

By: Laurie Oberhoff – Immediate Past President / Membership Activities Chair

Everyone is invited to attend this Pre-meeting at 5 pm. I especially encourage all New Members or potential new members who have never attended a New Member Orientation to join us. This will be an informative meeting. An opportunity to meet a lot of members, answer your questions and learn new information about the "Value of Your Membership".

Did you know?

NAPM - Houston recognizes our members for perfect attendance. When you arrive at the dinner meetings, register/sign-in. By attending these 7 meetings; September, October, November, January, February, March and April, members will be recognized and presented a gift of perfect attendance during the May 12, 2009 dinner meeting.

Name Badges

Did you place an order for a name badge? Stop by the registration table at the next dinner meeting and pick it up.

Company Coordinators:

Looking for a way to get involved with NAPM - Houston, but don't have much time? You may be interested in serving as a Company Coordinator. If your company has three or more NAPM Houston members, NAPM is interested in having you serve a few minutes each month in this capacity. A Company Coordinator's responsibilities include dispersing e-mail broadcast (often firewalls and spam filters prevent us from reaching you) and other communications to the members or any potential new members in your company, helping us follow up on Membership dues invoicing and collection, making sure NAPM-Houston has correct contact information for your company members, and serving as a liaison for your members and the Board of Directors so that we continue to improve the organization and address the concerns of the membership. It only takes a few minutes a month and helps NAPM perform more efficiently and keep our members informed. If your company has 3 three members in NAPM-Houston give me a call at 713-667-8747 or e-mail loberhoff@tecmag.com

Future Professional Development Activities

Planning is underway for fall 2009 professional development programs. We would like to hear your feedback. Please contact Joseph Britt at jbritt@neighborhood-centers.org to share your ideas.

“The NEW Job Search In Tough Times”

NAPM Houston Career Services Seminar

If you are unemployed or anticipate the potential for unemployment, this is the seminar for you!

Hosted By: NAPM Houston

Date: May 16, 2009

Time: 8:30 AM - 2:00 PM

Location: Sheraton Houston Brookhollow Hotel
3000 North Loop West, Houston, TX 77092

Cost: FREE to all dues paying members
(lunch only included)
Non-dues paying members pay only \$20.
Payment will be received at the door only.
Cash or credit cards (MasterCard or Visa).

Seminar Outline:

1. The New Job Search of 2009
2. Resume Preparation and Techniques
3. Marketing Yourself
4. The Interview
5. Soar to Success Minus the Stress
6. Placement Resources
7. Financial Survival

To join us for lunch, you must RSVP no later than May 12, 2009.

RSVP To : Jonathan Heath Career Services Chair
Email: napm.career.srvs@gmail.com

CPSM Bridge Online Review Course

ISM's new CPSM Bridge Online Review Course is designed as a review for current C.P.M. holders as part of their preparation for taking the CPSM Bridge Exam. It is intended to enable candidates to assess the knowledge they have acquired through education and experience against the content areas covered by the CPSM Bridge Exam. It is not intended for those planning to take the full CPSM Exam.

Cost: \$99 Members' Special (ISM members only) valid through May 6, 2009. For more information, call ISM Customer Service at 800-888-6276, option 8.

C.P.M. Exam Registrations EXTENDED through Sept 30, 2009

ISM continues to receive requests from individuals for additional time to complete the C.P.M. examination process. Due to the continued interest ISM has extended the C.P.M. exam registration deadline. C.P.M. exam registrations will be accepted through September 30, 2009. For those registering to take a specific C.P.M. exam for the first time there are no exceptions to this deadline.

The only exception to the September 30, 2009 C.P.M. exam registration deadline: If an exam candidate fails a C.P.M. exam in 2009, he/she will be allowed to register to RETAKE THE EXAM MODULE FAILED.

All C.P.M. examinations must be completed by December 31, 2009. No exceptions. There are no refunds for C.P.M. exam registrations made in 2009.

ISM strongly recommends candidates schedule exam dates as soon as possible to avoid scheduling conflicts at the testing centers, and to allow time to retake an exam module they failed if needed. ISM cannot guarantee a space at testing centers.

If you have any further questions regarding the C.P.M. program, please contact Kara in ISM Customer Service at 800/888-6276, extension 3072, or kbuckley@ism.ws.

Professional Development Committee

By: Joseph R. Britt

Certification recipients

Congratulations to our affiliate members who recently received a certification!!

Mark Klaus, CPSM – March 25, 2009

Jerry Rhoads, CPSM – April 2, 2009

Mark Ellis, C.P.M. – April 2, 2009

News & Notes

By: Kim Wren - Vice President

CONGRATULATIONS

Congratulations to our Programs chair Matt Meyer on his marriage.

We would also like to wish Phyllis Graham of Continental Airlines a happy retirement. Phyllis has decided to move to Nebraska and we will miss her.

If you have 'news' or 'notes' contact:
Kim Wren, A.P.P., Kim.wren@amegybank.com

NAPM - HOUSTON BUSINESS REPORT

For further information, contact: Mike Valant, C.P.M., A.P.P. (281) 518-8575

Press Release

April 10, 2008

HOUSTON ECONOMY CONTINUES DOWN

Sales, Purchases and Production Leading Components

The Houston Purchasing Managers Index, a leading indicator of regional production, only fell .6 of a point in March indicating that production in the Houston economy is likely to contract over the next three to four months. The March reading of **39.0** was just lower than February's **39.6** reading. Economic activity in the Houston Purchasing arena failed to grow in March for the 4th consecutive month said the Houston supply executives in the latest NAPM – Houston PMI Survey.

The PMI has a possible range of 0 to 100. Anything over 50 indicates production gains over the near term; anything below 50 signals coming losses.

The Houston PMI is based on diffusion indexes for eight indicators. (A diffusion index is simply the percentage of respondents reporting increases from the previous month less the percentage reporting declines.) Our respondents reported Sales, Production and Finished Goods Inventory a little better than last month, but that was offset by declines in Purchases, Employment and Lead-Time's. This resulted in the slight change to the PMI from last month.

Sales were reported at a 43% reduction for the month, with 40% indicating a no change and 15% showing an increase. Production was the same for 48%, declined for 28% and rose for 10% of those reporting.

Respondents reported declines over the month for every single category. Finished Goods Inventory reported over-the-month increases of 15%, with 45% percent reporting the same as last month. Purchases were only reported up in 8%, with 43% the same and 50% down.

The Houston PMI has fallen sharply since midyear. As recently as May and June, it posted readings above 60, a level that represents a strongly positive outlook. In the 58 consecutive months of readings above 50 before November, 36 were above 60. Over the last 12 months thru this March the PMI has averaged 50.6, dropping below the 56.7 average since it was introduced in January 1995. The latest PMI data show that Houston is definitely on the downward national economic trend.

This month's overall outlook indicates a continuing decline in the Houston Economy say the Purchasing Managers in March.

	Apr08	May08	Jun08	Jul08	Aug08	Sept08	Oct08	Nov08	Dec08	Jan09	Feb09	Mar 09
Composite PMI	57.7	60.6	60.6	57.3	55.7	51.5	51.7	49.0	45.4	39.6	39.6	39.0

A reading above 50 indicates that the Houston economy is generally expanding; a reading below 50 indicates that it is generally contracting.

The NAPM-Houston Business Report began publication in January 1995.

Subscriptions to the report are available through NAPM-Houston.

N. A. P. M. - Houston, Inc. is an affiliate of the Institute for Supply Management

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NAPM – Houston Business Survey needs you!

Please take this special opportunity to share your company's business activities within the Houston Economy. The NAPM – Houston Business Survey is sent directly to the Dallas Federal Reserve, multiple News Services, Economic Groups and plus several local companies pay us for the report.

You are not giving any company specific details, but reporting ups or downs in Sales, Production, Employment, Purchases, Price Up or down, Lead Times, Finished Goods Inventory and comments if desired. The ONLY person that knows who is submitting and what is submitted individually is myself.

Your company confidentially is strictly controlled. Please join your fellow Purchasing Professionals who complete this monthly survey.

Contact Mike Valant, C.P.M. at Mike.Valant@hp.com or 281 518-8575 now



NAPM-Houston, Inc.
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Address Service Requested

May 2009 Dinner Menu

Mixed Garden Salad
Roasted Pork Loin With Dijon Mustard Sauce
Roasted Red Potatoes
Green Beans Almodine
Rolls with Whipped Butter
Devils Fudge Chocolate Cake / Carrot Cake

Vegetarian & Chicken dinners available upon request.
Please notify us at the time your reservations are made.
You must request an alternate meal in advance.