

UPCOMING EVENTS

May

- 11th NAPM-Houston Dinner Meeting
- 14th Houston Food Bank Tour
- 20th NAPM-Houston Golf Tournament
- 22nd Career Services Seminar
"Energize Your Job Search"

June

- 8th NAPM-Houston Dinner Meeting and
Installation of Officers

Check out the details for all events

www.napmhou.org

May 11th General Meeting

By Mara Stanfield C.P.M.

"Energize America: The Changing Climate of America's Energy Policy"



Speaker:

Bruce H. Vincent
President and Director,
Swift Energy Company
Houston, TX

Bruce Vincent is President and Director of Swift Energy Company and has been employed at Swift Energy since 1990. Swift Energy Company, founded in 1979 and headquartered in Houston, engages in developing, exploring, acquiring and operating oil and gas properties, with a focus on oil and natural gas reserves in the onshore and inland waters in Louisiana and Texas. Over the Company's 29-year history, Swift Energy has shown long-term growth in its proved oil and gas reserves, production and cash flow through a disciplined program of acquisitions and drilling, while maintaining a strong financial position.

Before joining Swift Energy Company, Mr. Vincent held management-level positions in the oil and gas industry with public companies Energy Assets International Corp. (Director/EVP/COO/CFO), Tangent Oil and Gas Co. (Director/P/CEO) and Peninsula Resources Corp. (Director/EVP/COO/CFO). He served as Managing Partner of the investment banking firms of Vincent & Company and Johnson & Vincent as well as serving as Vice President and Group Manager of First City National Bank of Houston.

Mr. Vincent is currently Vice Chairman of the Independent Petroleum Association of America (IPAA) and a member of the Executive Committee and Regional Board of Directors, as well as past Chairman of the IPAA's Capital Markets, Communications, International and Program Committees. He is also a founder and past chairman of IPAA's Oil and Gas Investment Symposium (OGIS) as well as the IPAA OGIS London. Mr. Vincent was named the initial recipient of the IPAA Leadership Award in 1996.

Mr. Vincent is also a member of the Board of the Natural Gas Council as well as a founder and former Board member of NAPE (the North American Prospects Expo) and was Chairman of NAPE 2002. In addition, he is past co-chairman of the Houston Energy Finance Group and has previously served as Chairman of the Board of Trustees for the Investment Program Association. Mr. Vincent currently serves as a member of the National Petroleum Council, a federally chartered and privately funded oil and natural gas advisory committee that represents the views of the oil and natural gas industry in advising, informing, and making recommendations to the Secretary of Energy.

Additionally, Mr. Vincent is an Advisory Director and previously served as Chairman of the Board of Big Brothers Big Sisters of Greater Houston. He and his wife have been matched with an 18-year old little brother for the last nine years. Mr. Vincent served as a Naval Supply Officer from 1969 to 1973. He earned a BA in Business Administration from Duke University in 1969 and an MBA in Finance from the University of Houston in 1976.

Pre-Meeting:

"New Member Orientation"

Location:

**Sheraton Houston
Brookhollow Hotel**
3000 North Loop West,
Houston, Texas 77092

Cost:

\$27 with Reservation,
\$30 at the door without
reservation

When:

5:00 pm – Pre-Meeting
6:00 pm – Dinner
7:00 pm – Program
8:30 pm – Adjourn

EXECUTIVE BOARD

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Serving as President of our Association this past year has been a truly rewarding experience. Much to my surprise, time has passed by faster than I ever expected.

I would like to extend a special thanks to the wonderful group of Board of Directors and Committee Chairmen who agreed to serve as my Board this past year. I would also like to thank all the committee members and volunteers for all their hard work behind the scenes. Volunteers are the backbone of our Association and it is the fruits of their hard work that made this year a success.

Looking back over the past 12 months, the following goals were accomplished:

- I. Increase the number of volunteers: September is Volunteer Month, I am happy to report we have recruited some eager and hard working volunteers. A sum of thirty-nine existing and new members attended the volunteer meeting.
- II. Thanks to all the members who completed the comment cards at the monthly general dinner meetings. Your comment cards provided feedback we need for planning next year's speakers, topics as well as general dinner meeting format.
- III. NAPM-Houston's goal was to increase membership. We had over 1000 members prior to our dues cutoff date!
- IV. We met with the students from three local universities, The University of Houston's Main Campus, The University of Houston's Downtown Campus and for the first time, Texas A & M. The Board reached out to the Supply Management students encouraging them to join ISM as student members and experience for themselves benefits ISM has to offer.
- V. The 2009-2010 NAPM-Houston Board worked toward providing our membership excellence through some additional extensive efforts:
 - a. Finalized the marketing plan
 - b. Created a marketing brochure
 - c. Offered 78 Continuing Education Hours through extraordinary educational offerings
 - d. Developed a retention plan as we set our sight on achieving all of ISM's core competencies
- VI. Affiliate Excellence Award: NAPM-Houston received the high honor of ISM Affiliate of the Year for 2009 by ISM
- VII. Keeping current with the times and looking toward the future, NAPM-Houston's membership voted to accept the Board's recommendation of an updated name to better reflect the Association. The new name, ISM-Houston, Inc. will become the name going forward once the formalities of the name change are completed this year.
- VIII. Fiduciary responsibility is critical to our Affiliate survival. The Board maintained a balanced budget throughout the year while offering increased educational opportunities.

JoAnn Prazak, C.P.M. serves as incoming president beginning in June. I am confident the membership will provide her with the full aid and support I received this year. You, the membership, are the most important resource that NAPM-Houston possesses, and it is through your participation and support that we the Board of Directors and Committee Chairmen continue to make NAPM-Houston, Inc. the number one Affiliate. Thank you for the honor of having served as the 89th President of NAPM-Houston.

I look forward to seeing you at the June installation of officer's dinner meeting and again in September. Enjoy your summer!!

ISM Honors Affiliate of the Year



NAPM—Houston, Inc. is a leader in the advancement of supply management.

(Tempe, Ariz.) April 26, 2010 — Institute for Supply Management™ (ISM) has awarded [NAPM—Houston, Inc.](#) the prestigious Affiliate of the Year Award. ISM officially recognized affiliate excellence today at a Volunteer Appreciation Breakfast during its 95th Annual International Supply Management Conference and Educational Exhibit in San Diego. Affiliate Excellence Awards recognize ISM affiliates that demonstrate an awareness and distinction in their professional operations, educational offerings, and ability to recruit, train and retain members, while at the same time communicating the value and prestige of ISM and the supply management profession.

NAPM—Houston, Inc. President Kimberly K. Wren, A.P.P., has high praise for the determined and dedicated volunteers who were instrumental in propelling the affiliate to 2009 Affiliate of the Year status. “Our affiliate officers met in August for our annual strategic planning meeting with our main goal of continuing our focus on achieving Affiliate of the Year recognition,” Wren says. “When we met, we reviewed the criteria for the Affiliate of the Year and assigned action items to the committee chairs to align with our mission statement, ‘to provide continuing education, workshops and speakers.’” Our affiliate increased our 2009-10 Continuing Education Hours (CEH) from 71 to 94.

As the affiliate executed its marketing plan, several key achievements resulted, including development of an NAPM—Houston, Inc. handbook and brochure, and a calendar of events. “We used these tools to promote our educational and fundraising events for the year and recruit new members,” Wren explains. Other outreach activities included stepping up communication with local universities. “Our initial efforts included the University of Houston—Downtown, and we expanded our communication to include the University of Houston—Main Campus and Texas A&M University in College Station,” she says.

Fifteen Affiliates met the level of excellence for 2009. They are:

[ISM—Carolinas-Virginia, Inc.](#)
[ISM—Dallas, Inc.](#)
[ISM—Greater Grand Rapids, Inc.](#)
[ISM—Milwaukee, Inc.](#)
[ISM—New Jersey, Inc.](#)
[NAPM—Alaska, Inc.](#)
[NAPM—Denver, Inc.](#)
[NAPM—Houston, Inc.](#)
[NAPM—Indianapolis, Inc.](#)
[NAPM—Lake Superior, Inc.](#)
[NAPM—National Capital Area, Inc.](#)
[NAPM—New Mexico, Inc.](#)
[NAPM—Oklahoma City, Inc.](#)
[NAPM—San Fernando Valley, Inc.](#)
[PMA of Louisville](#)

Each ISM Affiliate, regardless of size, has the opportunity to achieve Affiliate Excellence recognition by meeting each of the core competency requirements. Those selected for the Affiliate of the Year have surpassed the designated core competency requirements found on the official nomination form, including but not limited to membership growth, professional development opportunities and valuable affiliate membership meetings.

As the largest supply management institute in the world, the mission of Institute for Supply Management™ (ISM) is to lead supply management. By executing and extending its mission through education, research, standards of excellence, influence building and information dissemination — including the renowned monthly ISM Report On Business® — ISM continues to extend the global impact of supply management. ISM is a not-for-profit membership association serving more than 40,000 supply management professionals in 75 countries. ISM offers credentialing to professionals around the world with the Certified Professional in Supply Management® (CPSM®) qualification. ISM is a member of the International Federation of Purchasing and Supply Management (IFPSM).

New Member Orientation Pre-Meeting **May 11, 2010**

By: Filza Salim – Membership Activities Chair

What: NAPM AND ISM MEMBERSHIP OVERVIEW

When: Tuesday, May 11, 2010

Where: Sheraton Brookhollow Hotel

Time: 5:00pm – 6:00pm

Kim Wren, A.P.P.

Named ISM's Volunteer Person of the Year

By: Sharon Malkovicz, C.P.M. Director at Large

The Institute for Supply Management™ (ISM) has announced its Persons of the Year Awards, honoring those who have made significant contributions to ISM and the supply management profession. Winners were recognized at an appreciation breakfast during ISM's 95th Annual International Supply Management Conference and Educational Exhibit, in San Diego, California. Persons of the Year Awards recognize excellence in the areas of Education/Learning, Innovation/Creativity, Leadership, Marketing/Communicating and Volunteerism.

The 2009 ISM Persons of the Year recipient from Houston Texas was:

**Volunteer Person of the Year – Kim Wren, A.P.P.
NAPM—Houston, Inc.**

Kim Wren is the current president of NAPM-Houston. She became an active member within months of joining NAPM-Houston, serving as Programs Chair, Secretary and Local Director. Kim has been a member of NAPM-Houston's Special Activities Committee for the past 6 years and has helped plan the Affiliates Summer Planning Workshop. She has also served as Education Co-Chair of the Southwest Forum for 2 years and a member of the Southwest Supply Management Conference Committee for the past five years. Kim will be starting her three year term as a member of ISM's Leadership Training Workshops Committee in May 2010.

Election Results

April 13, 2010 General Meeting

By: Gail Fuselier, Immediate Past President

The following Officers were elected during the Annual Meeting of NAPM Houston Inc., at the April 13, 2010 General Meeting.

Vice President :

Joseph Britt, CPSM – Neighborhood Centers Inc.

Local Director :

Mara Stanfield, C.P.M. – Belmont Village, LLP

Proposed Association By-Laws Change:

The proposal to amend our associations by-laws to change our name from N.A.P.M.-Houston, Inc. to ISM - Houston Inc., in order to align our association with our national organization the Institute of Supply Management located in Tempe AZ., passed by majority vote.

Please join me in congratulating our newly elected Officers who will begin their terms of office on June 1, 2010 with the start of the 2010 - 2011 Program Year.

2010 NAPM-Houston Golf Tournament Thursday, May 20, 2010



Cypresswood Golf Club

21602 Cypresswood Drive
Spring, Texas 77373

Registration: 8:00 AM
Shot-Gun Start: 9:00 AM
BBQ Meal: 2:00 PM

BBQ Lunch - Contests –
Awards - Door Prizes

Visit us at www.napmhou.org

Or just follow the link:

<http://www.napmhou.org/2010SpecialActivitiesCommittee.htm>
where you will find the Players and Sponsors Registration Forms

By: Bob Engel, C.P.M. - Golf Tournament Chairman

May 20th is just around the corner and it is the date for our annual golf outing. We have sent out a mailing to our supply base, but we realize that you may have suppliers that are not on our listing who are anxious to join in on this day of fun and fellowship.

Please let your suppliers know the importance to the NAPM Houston of this tournament and ask them to support this golf outing.

It is our major fund raiser for the year and proceeds help with promoting professional development as well as giving our young college professionals some assistance in obtaining their supply management degrees.

So please, help us get the word out.

All of the necessary information and forms can be retrieved from the NAPM Houston website, www.napmhou.org. **Thank you for your support!**

Who Wants to Know?

By Rose Berberian, MBA, CPSM, Co-Chair Supplier Diversity Group

Do you have a question regarding supplier diversity? If so, we would like to help you get that answer. Please send your questions to napmhouston.supplierdiversity@gmail.com and receive an answer from supplier diversity professionals. We look forward to your questions.

Seminars

By Joe Britt, CPSM

Houston Food Bank Tour

By: Jonathan Heath – Career Services Chair

What: Plant Tour of the Houston Food Bank

When: **Friday, May 14th**

Time: Tour will begin at 3:00pm and will end approximately at 4:00pm. Please arrive at 2:45pm to ensure that we begin the tour on time. We will meet in the lobby of the building and Anya Gersib will be our tour guide.

Where: The Herzstein Center
3811 Eastex Fwy Houston TX 77026

Cost: Free!

Other Information: This tour will be fascinating! Please join us for the tour to see how the Houston Food Bank receive, process and distribute more than 40 million pounds of food each year!

Sign up for the tour: Please contact: Jonathan Heath @ napm.career.srvs@gmail.com

Please note tour is only available for thirty people, please sign up today.

Career Services Seminar “Energize Your Job Search”

Saturday, May 22nd

By: Jonathan Heath – Career Services Chair

Details regarding the event will be provided shortly on the website. Check it out at www.napmhou.org.

Professional Development Committee

By: Joseph R. Britt, CPSM

Certification recipients

Congratulations to our affiliate members who recently received a certification!!

Erik Hoffman, Lifetime C.P.M. – March 18, 2010

Kelly White, CPSM – March 18, 2010

Robert Hope, CPSM – March 24, 2010

Sharon Freeman, CPSM – April 7, 2010

NAPM – Houston, Inc. Welcomes Our Newest Members

By: Gail Fuselier – Immediate Past President

Bobby Beattie	Anthony Lesser
Brian Bennett	Thomas Longmire
Tobi Annette Bet	Eric Pyle
Robert Bruning	Aaron Rigamonti
Stacey S. Cline	Eduardo Sanchez
Seth Courtney	Mara E. Savely, C.P.M.
Clarinda Bell Fletcher	Troy Small
Nancy Gosche	Thomas Swanson
Krystal Henry	Jannette Tocco
Gary Keathley, C.P.M.	

Congratulations on your Tenures!

By: Sheila Smith, C.P.M., A.P.P. - Awards Chairman

5 Year

Norman Ho

Hattie Cataldie

NAPM - HOUSTON BUSINESS REPORT

For further information, contact: Mike Valant, C.P.M., A.P.P. (281) 518-8575

Press Release

April 10, 2010

EMPLOYMENT INCREASES CONTINUE!

Finished Goods Inventory, Employment, Purchase Inventory UP!

The National Purchasing of Managers -- Houston reported this month that the Houston Purchasing Managers Index was **55.3** in March. The Houston area purchasing executives reported that economic activity in the Houston area continued to improve in March for the twelfth consecutive month. This is the highest reading since March, 2009 when the PMI registered **39.0**. This increase is a stronger indication that economic growth is improving in our area.

The PMI, which indicates likely shifts in Production volume three or four months in advance, now shows a signal that production is continuing to move forward.

The PMI has a possible range of 0 to 100. Reading's over 50 indicate production gains over the near term; readings below 50, show coming contraction. September, 2009 was the Houston PMI's first month at or over 50.0 after ten consecutive months in negative territory.

The Houston PMI is based on diffusion indexes for eight indicators. (A diffusion index is simply the percentage of respondents reporting increases from the previous month less the percentage reporting declines.)

The Houston PMI which is based on eight components had six reporting gains during March. The larger Increases were in Finished Goods Inventory 14%, Employment 9%, and Purchase Inventory 7%. Purchases, Prices Paid (Major Purchases) and Lead time improved a modest 2% each. Production remained the same for the month. While Sales fell for the second consecutive month by 5% this period and was the only category that fell.

The increase in Employment indicates the area is starting to bring back workers, which is a large turn around from the last couple of months and good news for those looking for work.

The Houston PMI has averaged **48.5** over the last twelve months. There has been an improvement in the PMI number of 35% since April, 2009.

The National Association of Purchasing Management - Houston has published the Houston Purchasing Managers Index monthly since January, 1995 as a service to its members and the wider Houston business community.

Commodities in Short Supply:

Nickel Flake (Supplier's Canadian mining operation continues its strike), Ethylene, Hydraulic Valves, Electronic components, Products that have a high Chinese labor content, Semiconductors, connectors, Allocations, Laboratory disposables, consumables.

Commodities UP in Price:

Resin (plastics), metals, oil, sheetrock (domestic), Steel prices from distributors, Scrap metal, Petroleum based products have started to move upward with price increases across the board, Poly-Resin increases in March have affected Shrink wrap and plastic container products again, Copper has made a dramatic comeback in price this month over February, forklift batteries, lubricants, corrugated, resins, pallets, Some valves, The prices we get for what we make & sell, thus reducing margins, Really., Prices are moving up on commodity components, Office furniture, temporary staffing services, Polyethylene resin, Polyethylene film, Polypropylene resin, Polypropylene film, Polypropylene fabric, Cardboard cores, Cardboard boxes (just to name a few), Drilling Services in some areas, Carbon Steel, Stainless Steel, FRP Flanges and Fittings, Oil, Gasoline.

Commodities DOWN in Price:

Computer equipment, Computer prices continue to offer more for less, Natural gas

March 2010

	UP	SAME	DOWN	N/A
Sales	32%	41%	20%	7%
Production	32%	43%	11%	14%
Employment	23%	52%	25%	0%
Purchases	43%	41%	16%	0%
Prices Paid (Major Purchases)	30%	59%	11%	0%
Lead Times (from Sellers)	27%	61%	11%	0%
Purchased Inventory	18%	52%	11%	18%
Finished Goods Inventory	16%	43%	23%	18%

Index 2009 -2010 (9 months)

JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
-22	-5	5	9	11	19	25	16	11
-27	-15	-5	-2	-2	12	18	20	20
-29	-27	-23	-16	-16	-21	-20	-11	-2
-22	-22	2	0	4	2	27	25	27
-27	-22	-18	-24	-11	-7	7	16	18
-15	-10	-9	-9	0	0	7	14	16
-17	-22	-16	-13	-18	-19	18	11	7
-27	-24	-27	-27	-16	-7	-5	7	-7

Note: Each monthly index was calculated by subtracting the "DOWN" percentage from the "UP" percentage. The indices are not seasonally adjusted.

	Apr09	May09	Jun09	Jul09	Aug09	Sep09	Oct09	Nov09	Dec09	Jan10	Feb10	Mar10
Composite PMI	40.9	41.9	43.5	43.8	46.8	50.0	50.6	51.2	51.9	53.2	53.3	55.3

The NAPM-Houston Business Report began publication in January 1995.

Subscriptions to the report are available through NAPM-Houston.

NAPM - Houston, Inc. is an affiliate of the Institute for Supply Management

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Address Service Requested

May 2010 Dinner Menu

Mixed Green Salad
Lime Grilled Chicken Topped With Avocado And Ranchero Sauce
Cilantro And Tomato Rice
Refried Beans
Rolls with Whipped Butter
Caramel Flan
Iced tea and Coffee
Vegetarian dinners available upon request.
Please notify us at the time your reservations are made.
You must request an alternate meal in advance.

NAPM - Houston, Inc. - Policy Statement

NAPM-Houston, Inc. shall conduct all association functions in a professional manner, and without malice or discrimination, by word or action, with relation to race, religion, national origin, color, sex, age, or disability. Anyone who feels an offense against them has transgressed, or has infringed upon, or violated their protection under this policy, should contact any member of the Board of Directors Executive Committee for resolution under the established rules and regulations adopted by NAPM-Houston, Inc. Board of Directors.