

Presidents Message

By Marian Nimon, C.P.M.

Thanks for a Great Year!

It is an honor and a pleasure to have served you as the 83rd President of NAPM-Houston. The year has come and gone with some wonderful memories and great accomplishments by our Board.

This year's Board exceeded the scope of our Manual of Duties by performing the following actions:

- Addition of a Business Manager
- Updated our Mission Statement
- Developed a Strategic Plan
- Completed a two-year review of our organizations' non-profit structure
- Performed an audit of financial records for 2002-2003
- Reviewed and updated the awards structure of the James O. Cox Award
- Surveyed the membership for the future

I challenge you to make this organization a larger part of your life by becoming involved. Our continued success is up to all of us.

"Success in life has nothing to do with what you gain in life or accomplish for yourself. It's what you do for others."

- Danny Thomas



Meet Valerie!

May Speaker: Valerie Prater/Author

Every once in a while someone comes along who captures the gaff and guffaw of the daily grind to make it somehow a little more bearable. Meet Valerie. A high-spirited, heel-clicking working executive, mother, wife, community volunteer and recently-published author who reflects life in the 21st century for the world as it happens and working women in the grind. She's everywoman, and possibly everyman.

As wife to Doug and mother to Ben, Allie and Katie, life has not always been an easy ride for Valerie Prater and family. From schlepping phone books to earn food money, to baking cookies to buy the children's Christmas presents, through a few mortgage repos and many precarious moments in between, Valerie has always approached the trials and tribulations with a can-do, will-do spirit. There is no down and out. "Humor", she says, "and the ability to see the lighter side is the key to getting through. We look at life as if the convertible top is up, the windows shut and the doors are locked-- and we can't get to the keys."

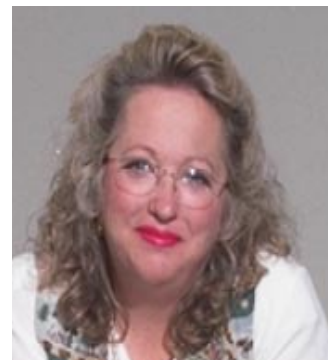
Thus, after many years and a ton of life experiences requiring humor, *The Keys To Life Are Locked In The Convertible* -- a humorous accounting of the various hoops today's 21st century woman jumps through, begged to be born!

A native of Wichita Falls, Texas, Valerie built her career in the constantly evolving and rapidly changing banking industry to reach the executive board room and to be known "around the bank" as a tireless contributor to bank-sponsored community activities, city programs and to the neighborhood where she lives. She is boundless energy and resonant humor.

Valerie served on the board of the Houston YWCA and is a graduate of the prestigious Leadership Houston program. She is past president of the Dionysus Theatre Troupe -- a non-profit theater group dedicated to providing creative performing arts venues for disabled and able-bodied teenagers.

A proactive mother, Valerie is on hand and on call for school activities, youth group workshops at church and in her spare time does the wash, cooks and cleans the house, plays with her dog, Maddie and cats, Idgy & Gabby, and still finds time to write about the humor of life in the fast lane.

Hop on for a ride that will take you down the working woman's highway. Join Valerie as she rolls down the windows, throws the convertible roof away and puts the pedal to the metal.



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Chair/Editor Vice Chair

The Public Relations Committee of NAPM-Houston, Inc. publishes the Houston Buylines nine times a year. This newsletter is provided to all association members. All comments, inquiries and suggestions are welcomed and may be submitted to **Houston Buylines**, P. O. Box 35698, Houston, TX 77235-5698 or directly to the editor at e-mail: lapeters@texaschildrenshospital.org. Also, check out our worldwide website at www.napmhou.org.

News & Notes

By Mike Valant, C.P.M., A.P.P.

Newly Certified / Recertified C.P.M., A.P.P.

Clay Johnston, C.P.M., A.P.P. Original Certification

Condolences

- NAPM-Houston wishes to express condolences to the family and friends of Mr. C. Jim Stewart II, Past President of NAPM and Chairman of the Board (RETIRED) passed away on April 2, 2004. His wife Joyce said a donation to the Alzheimer's research would be appreci-

ated. He suffered from the disease for the past 7 years.

Get Well Wishes

- Our continued best to Laurie Oberhoff as she recovers from her successful corrective surgery!

Membership

There were 9 new members approved by the Board at the April meeting, 6 were regular members, 2 were transfers from other affiliates and we had 1 new student member. We would like to welcome our new members:

Regular Members:

Leroy Boss.....Chevron Texaco
Phillip ColemanConocoPhillips
P. Mike Finch.....Marathon Oil
Gregory B. Hubbard.....Pacific Gas & Electric Co.
Katrin Mayer.....Shell Information Technology
April B. NyeCooper Cameron

Transfer Members:

Michael B. KushnerMHMRA Transfer from Bay Area
Bruce MillerWaste Management, Inc. Transfer from Dallas

Student Member:

Rose Berberian

The new member door prizes were awarded to Dave Bennett with Flow Serve FCD who received an NAPM logo Cross Pen and Archie Martinez with Texas Children's Hospital who received an NAPM coffee mug.

Professional Development Committee News & Notes

Purchasing Magazine's Salary Survey Results: C.P.M.'s Make More!

Taken from Supply Line 2055, March 2004 edition

Highlights from Purchasing magazine's Salary Survey, published December 2003:

- C.P.M.'s have higher average salaries than purchasing professionals who are not certified.
- This year's average compensation for purchasing executives with certification is \$80,000; the average for those without certification is \$63,200.
- Certified Purchasing Managers, on average, have five years more experience than those who are not certified.
- This year's average compensation for purchasing executives with C.P.M. certification is \$80,000, while the average salary of CPIM — certified materials managers is \$78,200

C.P.M. and A.P.P.:

Recognized Marks of Experience and Professional Competence

According to the Bureau of Labor Statistics Occupational Outlook Handbook 2004-05 Edition, certification is more important now than ever:

Regardless of industry, continuing education is essential for advancement. Many purchasers participate in seminars offered by professional societies and take college courses in supply management. Professional certification is becoming increasingly important, especially for those just entering the occupation. *(continued on page 7)*

NAPM - Houston Business Report April 12, 2004

by Douglas R. Miller, C.P.M.

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PMI at Record High Rising Prices of Concern Employment Growing Slowly

Houston's economy grew in March, for the 15th consecutive month, and at a rate not seen since November of 1997. March's PMI was 63.1, up five per cent from February's 60.1. Only twice since May of 1997 has the PMI reached this lofty level.

The Sales and Production components of the PMI were solid contributors to March's rarefied status, with Sales showing its highest reading in over three years.

But all that glitters is not necessarily gold, and both Prices Paid and Lead Times rose to levels that are at once exhilarating and somewhat alarming. Prices Paid shot up to an index not seen before in the nine plus years this report has been in publication. Over sixty per cent of Houston's supply chain professionals reported paying higher prices in March than they had paid a month earlier for the same goods and services. Likewise, the Lead Times component of the PMI reported for March was only bested once in this series, that in January 1995, the first month of publication. These two factors are, of course, inter-related, and together reflect a tightening, and disturbing supply market picture that could result in a slowing growth pattern in months to come. Comments from survey participants reveal increasing concern amongst the positive sales results.

Employment reports for March showed a fourth consecutive month of growth although only 14% of those surveyed indicated that new hiring had exceeded layoffs for the past thirty days. Seventy-four per cent of respondents reported no change in manpower levels in their organization in March, in itself a positive reading after two years of net job losses.

Purchases rose again in March for the fourth month, eleventh time in the past thirteen months, with half of all survey respondents reporting higher purchases in the past month than in the preceding month.

Inventories were nearly flat in March, with Purchase Materials Inventories just above break-even, and Finished Goods Inventories just below. Both types of inventory were brought down steadily since mid-1998 and evidence in the form of rising prices and longer shipping times now points to a policy that is not easily reversed. World events and increasing demand are indeed challenging many firms' ability to provide the volumes of products now being requested.

Items in short supply: Pevnar vaccine, sheet steel, bronzes, SS fasteners, soldering iron tips, masking tape, castings, forgings, electronic components, special motors, castings, plate, OCTG, tubing & casing, surgical blades, steel & steel products.

Prices on the UP side: SBar and tube, steel, rubber chemicals, petroleum, castings/forgings, vaccines, bronze, castings surcharges, bearing surcharges, corrugation and paper products, hydraulic valves, cylinders, fittings, steel fabrication, pumps, stainless bar, plate, diesel fuel, cement, poly items, copper, & copper products, OCTG, tubing & casing, acetone, basic laminating resin, metal products, ring gaskets, fasteners, co-polymer resin, homo-polymer resin, TiO2 pigment, plasticizer, calcium carbonate, copper & copper products, nylon resins, polycarbonate resins, PVC resins, stamped & machine components, paperboard, all SS material, metals & metal parts, PCB's, passive products.

Prices on the DOWN side: PCBA's, corrugated packaging, nickel, computers and components.

Comments From Survey Participants

- "Steel bar & tube suppliers are allocating production at this time. Lead times increased from 8 to 20 weeks over a 3 week period on bar. Tube is running 12 weeks to 18. Steel alloy & scrap surcharge is up considerably."
- "Time and good people are in short supply."
- "All prices seem to be moving up a few %'s."
- "Very busy, just hope we are marketing at a profit; after overtime plus expedite charges are paid."
- "Our steel scrap seems to have more value than our finished product. Prices are changing on a daily basis."
- "2004 - year of increase, increase." "Need to resist cost inflation." "Booming so far this year."
- "Corrugation & paper products due for increases in April."
- "We have hired additional personnel for the shops and are looking for office personnel."
- "Re-organizing and re-alignment are causing layoffs. Prices are soaring."
- "Market not as robust as expected. Very busy right now into April, but will slow down significantly in May if business doesn't book some good orders soon. Like others, we are starting to feel the pinch on steel prices. This will force us to seek higher prices for our products."
- "Carbon steel sheet and plate prices have now doubled since November 2003."
- "Our company is continuing a growth spurt that began last summer and has not stopped yet."

(continued on page 4)

Comments From Survey Participants

(continued from page 3)

- "Business was strong in 1Q'04. Expect it to remain so in to 2Q'04."
- "Pipe suppliers are quoting material one day and finding it sold out from underneath them. This OCTG shortage may impact our 2004 drilling plan if it continues too long."
- "Continuing to look at the prices of suppliers - costs keep going up with the introduction of new technology."
- "Forgings and castings are in short supply due to inventories being run down due to scrap pricing."
- "Due to scrap pricing and gas pricing forgings and casting costs are still a problem for cost reductions."
- "Sales have been better in 1Q'04 than the past 5 years. Have increased production to bring inventories back up to budget."
- "Steel prices on up side due to price at time of delivery."
- "While all metals commodities are critical now in both pricing and availability, we believe there will be some slight softening in Q3, with the exception of copper, which remains highly volatile. The current US exchange rate makes foreign metals less available, exacerbating the situation."
- "Steel market uncertainty is slowing potential project work."
- "Constant cost reduction initiatives mandatory to just stay competitive in today's market."
- "Labor in China is tightening especially for qualified electronic components."
- "OEM's - large and small are having problems forecasting."

March Index 2003/2004 (9 months)

	Up	Same	Down	N/A	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Sales	57%	21%	11%	11%	+12	+02	+15	+19	+17	+04	+31	+26	+46
Production	45%	21%	11%	23%	+04	+09	+06	+23	+15	+05	+32	+20	+34
Employment	14%	75%	11%	00%	-14	-07	-02	-04	-03	+04	+05	+09	+03
Purchases	50%	32%	18%	00%	+04	-02	+19	+07	-02	+03	+25	+22	+32
Price Paid (Major Purchases)	61%	37%	02%	00%	+02	+06	-02	+08	+11	+11	+21	+49	+59
Lead Times (from Sellers)	50%	48%	02%	00%	+08	+12	+11	+08	+10	+11	+19	+36	+48
Purchased Inventory	23%	20%	23%	34%	-08	-10	-02	-08	-08	-14	+02	-15	00
Finished Goods Inventory	20%	28%	25%	27%	-08	-23	-08	-15	-02	-18	00	-05	-05

(Note: Each monthly index was calculated by subtracting the "DOWN" percentage from the "UP" percentage. The indices are not seasonally adjusted.)

NAPM - Houston	04/03	05/03	06/03	07/03	08/03	09/03	10/03	11/03	12/03	01/04	02/04	03/04
Composite PMI	55.0	53.7	54.1	51.8	53.3	53.5	55.7	53.7	54.2	58.3	60.1	63.1

A reading above 50 indicates that the Houston economy is generally expanding; a reading below 50 indicates that it is generally contracting.

Awards

Laurie Oberhoff - Awards Committee Chairman

Tenure Awards

Tenures for May

5 Years

Asger H. Lund

10 Years

Laurie Bond

15 Years

Dennis Harper, C.P.M.

Frank E. Martin

20 Years

Camillia D. Ward

30 Years

W. Allen Brumley, C.P.M.

Retired / Lifetime Member

Tenures for June

5 Years

David J. Yourish, C.P.M.

Tenures for July

10 Years

Robert W. Byers

Mark S. Reynolds, C.P.M., CPIM,

Regina M. Stephenson, C.P.M.

Tenures for August

5 Years

Dennis J. Cannon

Randy L. Carlson, C.P.M.

Lorenzo J. Garcia

Donald R. Godine

Phillip W. Hill

Marvin G. Moore, C.P.M.

Joseph Pacheco, C.P.M.

Waqas S. Shaikh, C.P.M.

T. "Terry" A. Taylor

25 Years

James Norris Batt, C.P.M., A.P.P. -Lifetime

Certificates of Appreciation

President Marian Nimon, C.P.M. presented Certificates of Appreciation during the April 13th General Meeting to Lin Peterson, C.P.M., A.P.P. for presenting NAPM-Houston, Inc. with the City of Houston Proclamation naming March 2004 "Purchasing Month" and to Mike Valant, C.P.M., A.P.P. for his Performance of an Outstanding Audit of the 2002-03 NAPM - Houston, Inc. accounting records. Congratulations to both recipients.

Perfect Attendance Awards

NAPM-Houston, Inc. recognizes it's Members, excluding the Board of Directors and Committee Chairmen, who have attended every General Dinner Meeting during the months of September, October, November, January, February, March and April presenting them with a gift for their Perfect Attendance during our May meeting. Please make your reservations to attend the May 11, 2004 General Dinner meeting to congratulate those who will be receiving their awards.

Award Presentations for June

The month of June is NAPM-Houston, Inc.'s Installation of Officers. This ceremony is a special and exciting evening as our 83rd President, Marian Nimon, C.P.M. passes the gavel to our 84th President, Mike Valant, C.P.M., A.P.P. and the 2004-2005 Board of Directors, Standing Committee Chairmen and Committee Chairmen are sworn in. President Nimon will be presented with her Past President's medallion, president's plaque and will be added to a long list of outstanding Past Presidents. She will congratulate her outgoing Board Members for a "job well done". During the evening the 2004 James O. Cox Outstanding Member Award, will be presented by our 2003 recipient, Kimen V. Metzger, C.P.M.

NAPM 2004 HOUSTON Houston Golf Tournament

This is your LAST CHANCE to be reminded about the 2004 NAPM-Houston annual Golf Tournament. Just in case you don't know already, the event is scheduled for Thursday, May 20th at Cypresswood Golf Course – same place as last year. Prizes for 1st, 2nd and 3rd place teams for each course will be awarded, as well as the Longest Drive and Closest to the Pin. Raffle tickets, Mulligans and Tiger Tees will be available.

We are introducing a new Hole in One Program – at no extra charge to the players. On each Par 3 hole every player has a chance to win Golf vacation trips valued at up to \$3,995.00. Golfers really like this added competition!

Sponsorship Structure

Gold Celebrity	\$2000 (includes 8 playing spots + 2 Tee Signs)
Blue Champion	\$1200 (includes 4 playing spots + 2 Tee Signs)
Red Star	\$500 (includes 2 playing spots + 1 Tee Sign)
2-Hole Sponsor	\$250
1-Hole Sponsor	\$150
Team	\$420
Single Player	\$130

Banners representing the Gold and Blue Sponsors will be displayed at the BBQ. These sponsors will be recognized in the program and will be given a web link on the NAPM-Houston home page. So there is opportunity for a lot of great exposure for our sponsoring companies.

Membership Help

Each of us (including you) can help just by bringing a dozen golf balls to the May general meeting and being ready to purchase raffle tickets. They are \$2 each or 3 for \$5.00.

We need our members' help now. Get those teams signed up, notify our sponsors and help with prize donations. Contact Jo Ann Prazak for the "Who We Are" letter that can be given to merchants describing NAPM and explaining what their donation supports.

We are fortunate to have many dedicated volunteers that work very hard to bring this event together, but we also need you. If you would like to be part of the Golf Committee, contact the Chairperson, Jo Ann Prazak for meeting times. You will have a lot of fun and will find it to be a rewarding experience.

If you need postcards, registration forms, "Who we Are Letter" or any other information that would help you sell this tournament, please call Jo Ann Prazak at 713-570-1157 or email at jprazak@paraengr.com. In fact, if you will forward Jo Ann names and addresses of companies you think would be interested, she will get the word out for you! How easy can it get to make this Golf Tournament a great success.

*If you have 'news' or 'notables,'
contact:*

Mike Valant, C.P.M., A.P.P.
Hewlett Packard Company
281 518-8575 • Fax: 281 518-5707
ke.Valant@hp.com

Choices

Have you ever been somewhere and wished the atmosphere was different than it actually was? Sometimes, being in a closed room with lots of conversation going on, can create such an atmosphere. Everyone wants to hear the other person talking, but no one is able to hear anyone because everyone is talking. Sometimes, this is the case at our dinner meetings. Our monthly dinner meeting presents an opportunity for folks, who know each other, to meet and catch up on news, have dinner, provides an opportunity for individuals to present their various committee reports, and most important of all, inviting Keynote guest to present some information on an issue of interest.

The next time you are in such an atmosphere, please listen to what is being said by the individual at the podium. If there is no one at the podium, please feel free to continue talking to the people at your table and enjoy some fellowship.

Thank you

NAPM Houston, Inc. Policy Statement

NAPM-Houston, Inc. shall conduct all association functions in a professional manner, and without malice or discrimination, by word or action, with relation to race, religion, national origin, color, sex, age, or disability. Anyone who feels an offense against them has transgressed, or has infringed upon, or violated their protection under this policy, should contact any member of the Board of Directors Executive Committee for resolution under the established rules and regulations adopted by NAPM-Houston, Inc. Board of Directors.

ISM Southwest Supply Chain Forum

Is your Purchasing and Supply Management Organization best in class? Would you like to showcase your achievements to your management? to your peers? to your business community?

The Southwest Supply Chain Forum of ISM is sponsoring the EXCELLENCE IN INNOVATIVE SUPPLY MANAGEMENT (EISM) award to recognize and reward organizational excellence in our profession. A flyer which details the benefits of achieving this award is available at www.ismswscf.org <<http://www.ismswscf.org>> . This web site will provide information, criteria and the application form.

This award will be presented at the Southwest Purchasing Conference, October 2004. The 58th Annual Conference will be held in Oklahoma City, OK. Same website for conference information.

Should you have any questions, please contact Carol Cooper, C.P.M., Forum Chair at 972-205-2425 or e-mail at cacooper@ci.garland.tx.us

NAPM - Houston Business Report

Press Release

PMI NEAR RECORD HIGH PRICES RISING RAPIDLY

HOUSTON, April 12, ----- Houston's economy grew again in March for the 15th consecutive month, accelerating its growth rate to a level not seen since November, 1997. The PMI for March was 63.1. Only twice has the PMI reached this level since May of 1997. Sales and Production levels both contributed to the PMI improvement with Sales reflecting it's highest rate in over three years.

The Houston PMI, which can range from 0 to 100, is a leading indicator for industrial production, typically forecasting change by three to four months. A reading above 50 indicates that the Houston economy is generally expanding. A reading below 50 indicates the economy is generally contracting. The PMI is based on a monthly survey of some 80 purchasing executives in leading Houston industries, including oil and gas exploration and production, manufacturing, engineering and construction, chemicals, distribution, business and financial services and healthcare, among others.

"Houston's economy is currently soaring, and has ample foundation to continue doing so, but there is increasing concern about prices and delivery times," said Doug Miller, Chairman of the Business Survey Committee for N.A.P.M.-Houston, Inc. "The Prices Paid component of the PMI reached the highest level it has seen in the nine plus years we have been tracking it. Over 60% of survey respondents reported paying higher prices in March."

There are eight components of the PMI, including Sales, Production, Employment, Purchases, Prices Paid, and Inventory levels.

"Lead Times have also been extended to a level only reached once before since we began this report, and that means even more pressure on prices," said Miller. "The metals markets in particular, are tight and getting tighter, with many firms not able to get the volume needed to meet their production requirements. Easing in this area will be of paramount importance in the months to come if we are to see economic growth continue without impedance."

The NAPM-Houston Business Report began publication in January 1995.

Subscriptions to the report are available through NAPM-Houston.

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April 2004 Meeting



Kim Wren with April Guest Speaker



Past Presidents who attended the April NAPM Meeting

Professional Development Committee

News & Notes (continued from page 2)

In private industry, recognized marks of experience and professional competence are the Accredited Purchasing Practitioner (A.P.P.) and Certified Purchasing Manager (C.P.M.) designations, conferred by the Institute for Supply Management.

Students' Corner

Congratulations to the following Purchasing and Supply Management students who will be recognized at the Academic Awards Program at the University of Houston – Downtown. The program is designed to recognize students who are being honored for outstanding performance by academic departments and external groups. The event will be held at the university Tuesday, May 4 at 7:00 PM in the Special Events area of the Academic Building.

Outstanding Purchasing and Supply Management Graduates:

Fall, 2003Tammara Jones
Spring, 2004Gergana Anguelova

ISM Petroleum Forum Charlie Hall Scholarship:

Naveed Ismail

NAPM-Houston Scholarship:

Nancy Reingold, Naveed Ismail & Matilda Green

NAPM-Houston Student Paper Competition:

Spring 2003

1st Place Christy Henderson
2nd Place Mayra Martinez
3rd Place Nathaniel Martinez
4th Place Delia Rodriguez & Joe Velez

Fall 2003

1st Place..... Bryan Lindsey
2nd Place..... Marcie Trevino
3rd Place..... Nathan Jacobs
4th Place..... Valentino Murphy

The Roundtable Event was a huge success again this year!! Steve Marker, UH-D's Career Services rep. was on hand for the first half of the program. Several students from the University of Houston Central Campus joined us as well. Amos Morale, Jr. started our program off with a very moving account of his life experiences as our inspiration speaker. Amos reflected on times as a child when he and his family barely had enough to live on. He spoke about his challenges in seminary school and how he had to learn to speak English and not the French lingo he used growing up in Louisiana. Amos talk about how he began his career at Marathon Oil Company as a mail room clerk, worked many positions in accounting and finally being the first Ombudsman at Marathon Oil Company. He explained how his "tough" beginnings and many challenges growing up have helped him deal with adversary today.

John Stansfield, gave a presentation on Employment Trends in Houston which the students found very interesting and informative. Highlights of John's presentation included info like: the market trend is toward filtration; Know the keywords employers are looking for; Use several types of resumes and make every resume unique. The two most important aspects of your resume is clear contact information and leave plenty of white space.

The second session began with Wayne Doyle giving the students a lesson on bid tabulations. Wayne's presentation focused on how to interpret the information you see on a bid sheet when bidding for services in a global procurement arena.

Pam Washington, a U of H – Downtown alumnae, wrapped our program up with her presentation, "Doing Business with the City Of Houston". Pam is employed by the City of Houston Area On Aging Department where she is heavily involved in bidding and sourcing services for the elderly.

Certification Market Study Update

In order to stay ahead of the current trends and issues related to supply management, ISM routinely reviews its certification and accreditation programs. Currently, ISM is conducting an in-depth market study to review both programs. This process will help to determine the future focus of both the C.P.M. and A.P.P. designations. ISM has hired Knapp & Associates International, Inc. (K&AI) to conduct the study, with an unbiased view of the programs. Knapp & Associates is a consulting firm specializing in the conception, planning, development and implementation of programs designed to measure professional and occupational competence.

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Printing Your Own Membership Card Is Now A Reality

ISM members and affiliates now have the option of printing their own membership card (new and replacements) whenever needed. Simply follow a few easy steps below:

For Members:

In the Members Only section, click on Print Membership Card. Your membership information will be merged onto the card and you are ready to print.

For Affiliates:

In the Members Only section under Affiliate Management Tools, click on Frequently Used Forms and then Print Membership Card.

In the text box you may enter as many ISM ID numbers as necessary separated by commas. For example, AB100, AB101,etc.

After entering the ISM ID numbers, click on submit to merge individual membership information onto the cards.

If you need any assistance with this process, please contact Tabitha Skinner at 800/888-6276, extension 3089, or e-mail at tskinner@ism.ws <<mailto:tskinner@ism.ws>> .

Return Service Requested

General Meeting
May 11, 2004
Sheraton Houston Brookhollow
Hotel

3000 North Loop West
Times: 5:30 pm – Pre Meeting
6:00 pm – Dinner
7:00 pm – Program
8:15 pm – Adjourn

Phone / Fax: (281) 494-8670
napmhou@pointecom.net

Dinner reservations are due
Thursday, May 6, 2004
by 5:00pm.

Directions: I-45 to 610 West to T.C.
Jester Exit – Hotel on Right

Important Announcements:
Dinner cost is \$27.00 with
reservation,
\$30.00 at the door without
reservation.



Professional Development Committee

News & Notes (continued from page 7)

Knapp & Associates has conducted one-on-one interviews and surveys with current and potential certification applicants, industry leaders and top academics. All of this information is being compiled and reviewed by ISM to determine the future and focus of both the C.P.M. and A.P.P. programs.

C.P.M. and A.P.P. Written Exams at Half-price !!!

ISM holds its 89th Annual International Supply Management Conference and Educational Exhibit April 25-28, 2004 in Philadelphia, PA. Register for the complete Conference or a 2-day post-Conference seminar and take one, two, three or all four Certification Exam modules for half-price. Modules are offered on Sunday or Wednesday, April 25 or 28. Register early since space is limited.

Satellite Seminar

“Improving Your Role with Effective Project Management “ is the next Satellite Seminar scheduled for Thursday, June 10, 2004 and Hosted by Aramco Services Company.

Business success often is the reward for effective project management. Superior project management methodology lays the groundwork for smooth navigation through each project phase. This program will explore the necessary skill sets, essential steps, and helpful techniques to enable you to incorporate project management into your job and meet challenges you may encounter along the “project management highway.”

Time: 9:00 AM - 1:30 PM
(Please arrive around 8:15 AM for sign-in)

Program Length: 4 Hours
(There will be a 30 Minute break starting at 11:00 AM)

Location: Aramco Services Company Auditorium,
9009 West Loop South, Houston. TX 77096

Cost: No Charge

Security measures at Aramco Services Company require advance registration, if you are not registered you will not be able to attend.
Upon sign-in on the morning of the seminar you will be required to present two (2) forms of picture ID and show proof of company and / or student affiliation.

To Register Contact: Dora Valdez, email: da.valdez@aramcoservices.com

Phone: (713)-432-4174 / Fax (713)-432-8402