

Houston *Buyline*

NAPM - Houston, Inc.

NAPM - Houston, Inc. Monthly Publication

February 2008

UPCOMING EVENTS

February

7th ISM Satellite Seminar "Market Intelligence for Supply Professionals"

12th NAPM-Houston Dinner Meeting

March

11th NAPM-Houston Supplier Expo and Dinner Meeting – Supplier Awards

Check out the details for all events

www.napmhou.org

Think Service
Think Value
Think NAPM-Houston

February 2008 Pre-Meeting

"Supplier Diversity Health Fair"

Receive your organization's Supplier Diversity Diagnosis and Prescription.

Hosted By: NAPM Houston's Supplier Diversity Buyers Group

February 12th General Meeting

Jeff Adams PhD

University of Houston – Downtown

By Phyllis Graham, Chair NAPM-Houston Supplier Diversity Buyer's Group

"Supplier Diversity Case Study"

The topic for the February dinner meeting is Supplier Diversity. The Supplier Diversity Group will present a case study, led by Dr. Jeffrey Adams, for audience participation. Each dinner table will constitute a group and will receive a copy of the case study narrative and three questions. Each group will then evaluate the issues, answer the questions and report back. We hope for and anticipate a lively discussion about the issues, positive and negative, surrounding consideration of diverse businesses in an RFX.

Dr. Jeffrey Adams grew up in Cincinnati, Ohio. He has more than 15 years purchasing experience in the manufacturing sector. He acquired his Bachelor's degree from Miami University and his MBA from Xavier University in Cincinnati. He obtained his Ph.D. from George Washington University. He is currently Assistant Professor of management in the College of Business at the University of Houston-Downtown. Dr. Adams has been at UHD since 2005 and teaches negotiations, materials management, quality management, governmental purchasing, advanced purchasing and supply chain management. Dr. Adams is also a member of NAPM-Houston's Supplier Diversity Group.

Prior to the general meeting please plan to attend the pre-meeting Supplier Diversity Health Fair to receive your Supplier Diversity Diagnosis and Prescription as well as a chance to win the door prize. Supplier Diversity experts will be on hand to answer your questions about certifications and supplier diversity trends and issues. You will leave with a list of recommended resources (your prescription) and a chance to win the door prize to be given after the general meeting.

Pre-Meeting: Supplier Diversity Health Fair

Location: Sheraton Houston Brookhollow Hotel
3000 North Loop West (I45 to 610 to T.C. Jester Exit-Hotel on Right)

Cost: \$27 with Reservation, \$30 at the door without reservation

When: 5:00 pm – Pre-Meeting
6:00 pm - Dinner
7:00 pm – "Supplier Diversity Case Study"
Presented by: Jeff Adams PhD,
University of Houston-Downtown
8:30 pm – Adjourn

Please RVSP for dinner meeting by Thursday, February 7th at 5pm at napmhou@earthlink.net

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PRESIDENT'S MESSAGE



What's in store for you in 2008 as a member of N.A.P.M. - Houston, Inc.?

As a child we looked at adults thinking "can we teach an old dog new tricks"? "That is just too old to start back to school". "I won't be able to concentrate". College at my age"? Class room? Studying? Exams? No way!

Now as an adult, we have learned that you can "teach old dogs new tricks", with some of us graduating with a masters degree at 80. Why not? Accept the challenges that come to you, open doors to new opportunities, pursue a mentor and never give up. The sky is the limit and because you can! Continuing your Education.

How about Continuing Education Units (CEU) for your profession?

Your Board of Director Volunteers are hard at work to bring you a host of Program, Seminars and Events.

As we approach February and looking ahead:

- February 2 Satellite Seminar - Market Intelligence for Supply Professionals, hosted by Aramco
- February 12 Pre-Meeting and Dinner Meeting * Supplier Diversity PreMeeting and Dinner Meeting and Boss of the Year Award
- February 26 Special Activities Committee Planning Meeting
- March 11 Pre-Meeting Supplier Expo and Dinner Meeting * Supplier Awards
- April 8 Pre-Meeting and Dinner Meeting Past President's Night and General Election of Officers
- April 17 * Satellite Seminar - Supply Management's Role in Sustainability, hosted by Aramco
- April 18 & 19 * CPM Review Presented By: Dr. Russell Morey, C.P.M., hosted by Aramco
- May 13 Pre-Meeting * New Member Orientation and General Meeting * Joint Meeting with APICS Outstanding New Member of the Year Award and Perfect Attendance Awards
- May 22 Annual Golf Tournament at Cypresswood Golf Club

Professional Development Committee and Career Services Committee are in the planning process of adding Plant Tour(s) and a half day Saturday Seminar... visit www.napmhou.org for more details, soon.

If you have any questions, send them anytime to napmhou@earthlink.net or myself, loberhoff@tecmag.com

I encourage everyone to negotiate a personal / professional schedule and allow time for You and your professional growth. Attend our General Meetings, monthly. It is a great opportunity to network, meet new supply chain professionals, meet a future employer or learn of ways to volunteer some of your time for your professional organization.

Decide, Commit, Succeed
87th Year of the Volunteer
Essential Pieces of the Puzzle

Laurie Oberhoff,
President, NAPM Houston
loberhoff@tecmag.com

Satellite Seminar February 7, 2008

“Market Intelligence for Supply Professionals

Hosted By Aramco Services Company

What is market intelligence? How can it be used in strategic sourcing? What should you consider when building a market intelligence program? Many companies are finding that information is a critical component of the sourcing process. How much they know about their suppliers and the market helps not only in negotiating, but in controlling costs and determining project success. This program will look at where and how to obtain information and how to use it to achieve success.

Time: 9:00 AM - 1:30 PM
(Please arrive around 8:15 AM for sign-in)

Program Length: 4 Hours
(There will be a 30 Minute break starting at 11:00 AM)

Location:
Aramco Services Company
Auditorium
9009 West Loop South
Houston, TX 77096

Cost: No Charge

To Register Contact:
Dora Valdez , email:
da.valdez@aramcoservices.com
Phone: (713) 432-4174 /
Fax (713) 432-8402

Security measures at Aramco Services Company require advance registration, if you are not registered you will not be able to attend.

Upon sign-in on the morning of the seminar you will be required to present two (2) forms of picture ID and show proof of company and / or student affiliation.

Call For Nominations NAPM - Houston Inc. Officer Election

By: Mike Valant C.P.M. Immediate Past President

This year's Nominating Committee will select a slate of candidates for Vice President and one Local Directors. Local Director carries a two-year term. The Vice President serves a three-year term, one year in each of the executive offices of Vice President, President, and Immediate Past President.

This is your chance to have a voice in selection of the future Board for the upcoming 2008-2009 year. Serving on the Board of Directors for NAPM-Houston offers a chance to master competency skills necessary in your professional life as well as having a voice in shaping the future of our supply chain management organization.

If you are interested in running for any of these positions or would like to nominate one of your peers as a candidate, please contact me at 281 518-8575 or at mike.valant@hp.com. The deadline to receive nominations is February 12, 2008.

REMEMBER LET YOUR VOICE BE HEARD!!!

2008 Boss of The Year Award

By: Michael King, C.P.M. * Awards Committee Chairman

Please be sure to attend the February Dinner meeting as NAPM will present the winner of the 2008 Boss of The Year Award. This award is given out every year to show appreciation to bosses that support NAPM and the education and experience it offers to the people that support him or her.

NAPM-Houston Member Tuition Reimbursement

Program Funds are Currently Available

Eligibility: Any member in good standing of NAPM-Houston who is currently attending a college and or a university, and is working toward a professional degree.

- There must be out of pocket costs incurred that are not being reimbursed by an employer or any other means. This scholarship is intended to reimburse members for out of pocket expenses only.
- Application will be accepted up until Friday February 15, 2008.
- You must complete any qualifying classes and submit passing grades before you can receive this reimbursement.

Program information and an application form are available on the Pro-D section of this web site at the following links:

<http://www.napmhou.org/Scholarship%20Information%20Revised.html>

If you have additional questions about this program or to find out how to submit your application, please contact Kathy Silverberg at 713-507-4348 or ksilverberg@reefindustries.com.

2008 “Supplier of the Year, Inside and Outside Salesperson of the Year Awards”

By: Michael King, C.P.M.
Awards Committee Chairman

It is a yearly tradition now that NAPM-Houston has declared the month of March as “Purchasing Month.” During the months of January and February, our Awards Committee Chairman encourages each member to submit a nomination for their Supplier of the Year, Inside Salesperson of the Year and/or an Outside Salesperson of the Year. A nomination for all three categories is not necessary, but greatly appreciated. Please start thinking about who you know that would be a candidate for any of these awards. You can nominate somebody by filling out the appropriate form on the NAPM website.

<http://www.napmhou.org/forms.htm>

News and Notes

NAPM - Houston sends out Best Wishes to our Vice President, **Gail Fuselier** of CITGO Petroleum Company for a speedy recovery from her short hospital stay.

Spotlight on Groups & Forums

By Marian Nimon, M.B.A., C.P.M.
Charles J. McDonald Award Chair

Charles J. McDonald Minority Business Advocacy Award

The Institute for Supply Management™ will present the annual Charles J. McDonald Minority and Women’s Business Advocate Award during the 93rd Annual International Supply Management Conference & Educational Exhibit to be held in St. Louis, Missouri, May 4-7, 2008 at America’s Center. This award, named for the founder of the ISM’s Minority and Women’s Business Development Group (MWBDG), is given to an individual ISM member for exemplary contributions in the promotion and development of minority and women businesses and best exemplifies the MWBDG objective to ‘motivate, educate, and provide guidance to ISM members in the development and implementation of meaningful minority and women purchasing programs.’

The only eligibility requirements are that the nominee must be a current member of ISM, and cannot be a board member of MWBDG. There are no restrictions on who may submit a nomination. Please complete the award nomination form and submit to Marian Nimon at mnimon@mdanderson.org or 713-745-8352.

Although the award is given to an individual, it is important that the recipient’s employing organization also demonstrates a commitment to the enhancement of minority and women business opportunities.

Career Advancement Award

By: Michael King, C.P.M.
Awards Committee Chairman

One of the primary goals of NAPM Houston is to assist in the professional development and advancement of its members. For years our chapter has been enhancing the knowledge and skills of supply chain professionals in the Houston area and helping members attain advancement opportunities. In November NAPM Houston gave out its first career advancement award to Steve Saunders C.P.M., who had recently taken a career advancement opportunity with another company in the Houston area. Steve gladly accepted his certificate during the awards announcements and admitted that the knowledge and contacts gained from his NAPM membership played an important part in achieving this new career opportunity. Please join us in congratulating Steve on his recent accomplishment.

If you have recently made a positive career progression either with an internal promotion or accepted an advancement opportunity with another company and would like to be recognized, please fill out the new Career Advancement Award form available on the NAPM Houston Chapter.

<http://www.napmhou.org/forms.htm>

Congratulations On Your Tenures!

By: Michael King, C.P.M. * Awards Committee Chairman

Please join me in congratulating the following members on receiving their tenures at the February 12, 2008 dinner meeting. You can make your reservations to attend and accept your certificate at napmhou@earthlink.net by Thursday, February 7, 2008 by 5:00 pm.

February Tenures	
5 Year	15 Year
John F. Mika	Lori L. Hahn, A.P.P.
10 Year	Patricia J. Richards
Paul L. Como	Keith A. Sergent
	Dora A. Valdez
20 Year	25 Year
Kimen Metzger, C.P.M.	Kelly E. Johnson, C.P.M.

Membership Activities Committee

NAPM – Houston, Inc. Welcomes Our Newest Members!

The following New Members were approved by the Board of Directors during the January 15, 2007 board meeting.

Lisa Bell, PhD	Bayer Material Science
Jesus Cardena Jr.	Md Anderson Cancer Center
Dora Carter	Chevron
Katherine Chu	Rector Seal
Phillip Chumlea	BP
Paul W. Colburn	U.T. M.D Anderson Cancer Center
Pete Dailey	Hewlett-Packard Company
Howard R. Davis, C.P.M.	Almarai Co Ltd.
M. Karen Drake	MD Anderson Cancer Center
Tammy Faber	Letourneau University
Claudia Garcia	MD Anderson Cancer Center
Alejandro Garza	
Rick Garza	Halliburton
Philip George	Axens North America
Alex E. Hargrave	Shell Oil Company
Arash Hassanian	Hoover Materials Handling Group, Inc.
Jerry C. Henderson	MD Anderson Cancer Center
Lynn Hitt	Noble Energy
Alfred Iwuji	OilEquipProcurementServe, Inc. (OEPS)
Matt Jenkins	Noble Energy
David Johnson	BG
Randy Jones	Landmark Graphic Corporation
Brian Lajkiewicz	Oyo Geospace
John Lineback	Anadarko Corporation
James J, Lund, Jr.	OYO Geospace
Debra McCray	Shell
Branden Morris	OilEquipProcurementServe, Inc. (OEPS)
Richard Moschitto	OYO Geospace
Ricardo Ortiz, A.P.P.	Petrobras America, Inc.
Gary Roe	BP
Ravindra Samaroo	Rosebel Gold Mines N.V.
Greg Satoro	Cornell Companies
Brent Shinall	Helix Energy Solutions
Stephen Sopko	United Lex
Miss Alison Toth	J. Ray McDermott, Inc.

James O. Cox Outstanding Member Award

By: Marian Nimon

Annually, NAPM Houston recognizes a member who performs outstanding service to NAPM Houston, exemplifying professionalism both on the job and within the community. In 1953 the "Outstanding Member of the Year Award" was created to acknowledge the accomplishments of this person and in 1972, it became known as the "James O. Cox Outstanding Member of the Year Award."

A nominee for the James O. Cox Award must be a regular member of NAPM-Houston, Inc. for a minimum of ten consecutive years, must have served either as a voting member of the Board of Directors for at least 2 consecutive years or been Chair of a committee or combination of committees for at least 3 years. If a voting board member, he/she must have attended at least 7 of 10 board meetings in the same year. A sitting President is not eligible for this award during their presidential year. The nominee must have a.) demonstrated leadership and managerial capabilities, b.) performed their assigned tasks, and c.) attended a majority of the General Meetings.

Nominations for the 2007 – 08 James O. Cox Award will be accepted through the General Meeting on April 8, 2008. A nomination form is posted on the association's Website at www.napmhou.org, or may be obtained by contacting Marian Nimon, C.P.M, at 713-745-8352 or mnimon@mdanderson.org.

2008 NAPM Golf Tournament

Thursday May 22, 2008



Cypresswood Golf Club
21602 Cypresswood Drive
Spring, Texas 77373

Registration: 8:00 AM
Shot-Gun Start: 9:00 AM
BBQ Meal: 2:00 PM

BBQ Lunch - Contests - Awards - Door Prizes

Visit us at www.napmhou.org

Or just follow the link: [GOLF TOURNAMENT & TRADE EXPO](#)
Where you will find the Players and Sponsors Registration Forms

March 11, 2008 NAPM Houston Supplier Expo

NAPM-Houston invites you to attend the annual Supplier Expo held in conjunction with NAPM-Houston's March 11, 2008 dinner meeting.

NAPM-Houston, Inc. is the local affiliate of the Institute of Supply Management, a professional trade association for local members working in purchasing, supply chain and materials management fields. Our membership represents all industry segments including; healthcare, oil and gas, manufacturing & distribution, petrochemicals and technology.

What: An opportunity to network with industry procurement professionals.

When: March 11, 2008
Trade Exhibit 4:30 pm - 6:30 pm
Dinner & Meeting 6:30pm - 8:30 pm

Where: Sheraton Houston Brookhollow Hotel

[Click Here For March 11, 2008 Supplier Expo Registration Form](#)

JAMES O. COX OUTSTANDING MEMBER AWARD NOMINATION FORM

This form must be completed and returned with all the necessary information and/or backup material in order nomination to be valid. Attach separate sheet(s) if needed to list additional qualifications. Be sure to sign nomination.

NOMINEE: _____
Member Since : _____

I. GENERAL PARTICIPATION

Indicate Yes or No to the following:

- . Attends more than half of the nine (9) General Meetings _____ Yes _____ No
- . Attends fund raiser(s) regularly? _____ Yes _____ No
- . Is able to attend District or National Conferences _____ Yes _____ No
- . Holds a Purchasing certification? **A.P.P.** _____ Yes _____ No **C.P.M.** _____ Yes _____ No
- . Adheres to the highest professional ethics? _____ Yes _____ No
- . Exhibits exemplary personal conduct? _____ Yes _____ No
- . Has performed a series of tasks for the Association well? _____ Yes _____ No
- . Other? (identify) _____

II. SERVICES RENDERED

Indicate the activity and year the service was performed:

* Has Nominee held one or more of the following Board Positions? (check all that apply and show the year):

- _____ President _____ Vice-President _____ Secretary _____ Treasurer
 _____ Director For National Affairs _____ Local Director (2 yr term) _____ Director-At-Large

* Has Nominee been a Standing Committee Chair (select committee(s) with number of years served)

- _____ **MAC** _____ **Public Relations** _____ **Programs** _____ **Pro-D** _____ **Special Activities**
 _____ **Communications/Web**

* Has served as a Chair or Vice Chair of a Regular Committee (name committee[s] and year held)

<u>Committee</u>	<u>Chair</u>	<u>Vice Chair</u>	<u>Member only</u>	<u>Year(s) Served</u>
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

* Active at **District/Forum** level? (Attach separate sheet if needed) _____ **Position** _____ **Year**

* Active at **National** level? (Attach separate sheet if needed) _____ **Position** _____ **Year**

* Has Nominee received any of the following awards. (Identify award(s) which apply with year received)

- Billie Sommer New Member** _____ Year * **District Person of the Year** _____ **Position** _____ Year
Cosgrove Award _____ Year **Shipman Medal** _____ Year
Other: (identify) _____

If Nominee has written/published related articles at National or other major publication, local newsletter, copies of the Publication(s) must accompany this nomination form. Provide a written statement as to why your Nominee is particularly deserving of this award. Use additional sheet(s) if necessary.

III. ELIGIBILITY

Nominee must be a REGULAR member of NAPM-Houston, Inc. for a minimum of ten (10) consecutive years; must have served either as a voting member of the Board of Directors for at least 2 consecutive years or been Chair of a committee or combination of committees for at least 3 years. If a voting board member, he/she must have attended at least 7 of 10 board meetings in the same year. *The sitting President is not eligible.* Nominee must have a.) demonstrated leadership and managerial capabilities, b.) performed their assigned tasks and c.) attended a majority of the General Meetings.

Nominated by: _____
 Date: _____

Submit this completed form (with required additional information) to Marian Nimon, C.P.M., Chair, James O. Cox Award **by April 8, 2008**. You may email to mnimon@mdanderson.org - fax to (713) 745-5814 - mail to Marian Nimon, C.P.M., The University of Texas M. D. Anderson Cancer Center – Unit 546, PO Box 301439, Houston TX 77230-1439, OR hand deliver at an upcoming general meeting. Questions should be addressed directly to Marian at (713) 745-8352 or email at the above address.

ISM: Minority/Women Business Development Group

2008 Charles J. McDonald Minority and Women's Business Advocate Award

This award is presented to the individual who best exemplifies the MWBDG objective to *'motivate, educate, and provide guidance to ISM members in the development and implementation of meaningful minority and women purchasing programs.'* Although the award is given to an individual, it is important that the recipient's employing organization also demonstrates a commitment to minority and women business development.

Please complete this nomination form and submit by February 15, 2008 to:

To: Marian Nimon, M.B.A., C.P.M.	PH: 713-745-8352	FX: 713-745-5814
From: _____	PH: _____	FX: _____

Please type or print information. All fields must be completed.

NOMINEE:

NOMINATOR:

- Name: _____
 - Title/Position: _____
 - Employer: _____
 - Address: _____
 - City/State: _____
 - Phone/Fax: _____ - _____
 - NAPM Affiliate: _____
- Name: _____
 - Employer: _____
 - Address: _____
 - City/State: _____
 - Phone/Fax: _____ - _____

1. Demonstrated efforts to advance the minority and woman-owned small business community:

2. Innovation in increasing minority and woman-owned business opportunities through mentoring, providing loans, etc.:

3. Demonstrated accomplishment in advising minority and woman-owned small business groups of opportunities within the overall business community:

4. Other accomplishments demonstrating the nominee's merit as an effective advocate for minority and woman-owned small business efforts.

Please feel free to attach additional justification to this form. The award will be presented in St. Louis MO at the 93rd Annual ISM Conference May 4 – 7, 2008 at the Monday luncheon.

NAPM - HOUSTON ECONOMIC REPORT

For further information, contact: Mike Valant, C.P.M., A.P.P. (281) 518-8575

Houston Economy Slowing Production and Prices Paid Slowed

HOUSTON January 10, 2008 ----- The Houston Purchasing Managers Index fell again in December to 53.6 from 57.8 in November. This suggests that the Houston Economy is following the rest of the country slow down. This is the lowest reading for all of 2007. This continued fall is showing moderately lower levels of regional production for the start of the New Year 2008. A reading above 50 is still a sign of a positive outlook. The PMI has a possible range of 0 to 100 and anything over 50 indicates production gains over the next one to two quarters.

The Houston PMI is based on diffusion indexes for eight indicators. (A diffusion index is simply the percentage of respondents reporting increases from the previous month less the percentage reporting declines.) The December data was marked by a sharp reduction in Production which fell from 34 to 23 and Purchases which fell from 41 to 29 among our respondents. Employment also came down 8 percent. Lead Times fell to 34 from 41 for the month.

Sales was the only Index moving up a mere 2 percent for the month. Purchases and Lead Times were both up 8 percent to 33. Inventory only gained 3 percent for the month. Purchased Inventory remained at the same level for November at 21.

Seven of the eight categories fell for the first time this year enforcing the weakening economic outlook. Prices Paid and Purchased Inventory remained relatively constant for this period. Finished Goods Inventory only drifted down among 4% of the respondents. Employment continues to slow, with only 23% of our respondents adding staff in December and 17% reporting reduced staff.

December is the 60th consecutive month that the Houston PMI has been above the neutral mark of 50 and there have been eleven month's since the end of 2004 to post a reading below 60. Over the 12 months ending this December, the Houston PMI has averaged 59.975. Still above the 57.1 average since it was introduced in January 1995.

Items in Short Supply: Hep A Vaccine, Plasticizer remains in tight supply and prices are increasing, some special bearings, Chinese New Year is impact our ability to expedite orders, Not having any problems on delivery of parts at this time. Lead - times are increasing, Good clerical support staff who have experience, Processors, Mercury Chips , Custom Tyco Connectors, Custom PCA's, Some lubricants, sodium cyanide, large off-road tires.

Prices on the UP Side: Gasoline, phosphoric acid (food grade), Plasticizer, Large OD pipe and valves;, Steel, Fuel, Carbon steel pipe continues to rise with more increases planned for Feb., special bearings, cartons, Fuel surcharges are being passed on by the shippers (UPS, FedEx) at the new year. Gold and petro products (plastic) are adding cost to components, Tooling costs in China are starting to escalate – they figured out there are no more tool manufacturers in the USA, Tyco /Amp, Analog devices 1st annual Increase: connectors, electronics/electro mechanical, Semiconductors, etc., Tugs on a spot basis, Spare parts for mobile equipment, fuel, freight.

Prices on the DOWN Side: Computers and Components, valves, Homopolymer resin, home electronics;bronze raw material is stable and that is like a decrease after the last couple of years, did you say down side?, PC and office equipment, Memory modules.

December 2007

	UP	SAME	DOWN	N/A
Sales	40%	31%	26%	3%
Production	23%	37%	20%	20%
Employment	23%	60%	17%	0%
Purchases	29%	46%	26%	0%
Prices Paid (Major Purchases)	23%	66%	11%	0%
Lead Times (from Sellers)	34%	54%	11%	0%
Purchased Inventory	20%	31%	17%	31%
Finished Goods Inventory	20%	37%	20%	23%

Index 2006/2007 (9 months)

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Sales	45	38	36	46	37	33	38	17	14
Production	38	38	18	20	29	18	38	17	3
Employment	21	56	30	29	17	17	29	14	6
Purchases	52	31	52	34	43	36	17	28	3
Prices Paid (Major Purchases)	28	25	15	11	11	24	42	14	11
Lead Times (from Sellers)	24	22	18	20	23	21	25	34	23
Purchased Inventory	7	13	9	3	14	0	8	0	3
Finished Goods Inventory	3	3	0	-3	3	6	0	14	0

Note: Each monthly index was calculated by subtracting the "DOWN" percentage from the "UP" percentage. The indices are not seasonally adjusted.)

NAPM – Houston	Jan07	Feb07	Mar07	Apr07	May07	Jun07	Jul07	Aug07	Sept07	Oct07	Nov07	Dec07
Composite PMI	59.8	58.9	62.4	63.4	59.4	61.0	60.6	60.8	59.5	62.5	57.8	53.6

A reading above 50 indicates that the Houston economy is generally expanding; a reading below 50 indicates that it is generally contracting.

The NAPM-Houston Business Report began publication in January 1995.

Subscriptions to the report are available through NAPM-Houston.

N. A. P. M. - Houston, Inc. is an affiliate of the Institute for Supply Management

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NAPM-Houston, Inc.
P. O. Box 771203
Houston, TX 77215-1203

Address Service Requested

February 2008 Dinner Menu

Garden Green Salad
Texas Bar-B-Que Beef Brisket
Twice Baked Potato
Roasted Corn on the Cob
West Texas Fruit Cobbler

Dinner Includes: Dinner Rolls, Coffee, Tea, Water
Chicken & Vegetarian dinners available upon request.
Please notify us at the time your reservations are made.

NAPM - Houston, Inc. - Policy Statement

NAPM-Houston, Inc. shall conduct all association functions in a professional manner, and without malice or discrimination, by word or action, with relation to race, religion, national origin, color, sex, age, or disability. Anyone who feels an offense against them has transgressed, or has infringed upon, or violated their protection under this policy, should contact any member of the Board of Directors Executive Committee for resolution under the established rules and regulations adopted by NAPM-Houston, Inc. Board of Directors.